



Working within the client's timeframe

Graebel delivers international relocation cost estimate in six hours

The Client

A Fortune 1000 customer management firm

> Employs 125,000 people in more than 150 service centers in 31 countries

The Challenge

A senior staff person at this client company received an urgent internal request for a cost estimate for the short-term relocation of a key employee to Cairo following a strategic acquisition.

Project Summary

Quickly compile a comprehensive cost estimate to relocate a high-profile employee from Spain to Egypt when the client had 24 hours to deliver this information internally.



“I just wanted to send out a big thanks to your team for an awesome job of getting this estimate for Egypt turned around in about six hours. This type of partnership from Graebel truly shows that we work with the best in the relocation industry.”

– Manager of Global Mobility and Immigration.

The Solution

Our compensation team immediately began compiling information related to the various specialty services that would be required—ranging from household goods’ packing and shipping to temporary living arrangements.

We update our databases on a regular basis to reflect current, negotiated fees charged by our on-the-ground, vetted service providers in 165 countries. Thus there was no need for us to identify and reach out to multiple service providers in Egypt and Spain to obtain and compare rates for this project.

In this case we had access to an extensive, current database of temporary living arrangements (and costs) within the Cairo housing market. Similarly, we were able to access cost-of-living sources to make critical per diem calculations.

The Results

Our team developed a pre-bill template, accompanied by a detailed report, to present an accurate and supportable bottom-line cost estimate. We delivered this material to our contact at the company approximately six hours after receiving his initial request. He, in turn, he was able to submit it internally, well in advance of his own 24-hour deadline.